Your letterhead

MONTH, DAY, 2021

Dear [City Councilmember or County Supervisor] [NAME],

I am writing this letter to express my support for the swift passage of the enabling of the C-PACE ordinance in [LOCATION]. As a developer active in [LOCATION], we are pleased to offer our support for development of a Commercial Property Accessed Clean Energy, or C-PACE, financing program in the [City or County]. As developers, we recognize the value of a financial product that offers 100% long-term capital, reduces equity requirements, is non- accelerating and non-recourse. Our goal is to include PACE as part of our capital stack, as we build new and retrofit existing buildings in your market.

From a local government perspective, C-PACE financing improves the building stock- which helps attract and retain businesses, creates jobs in the construction sector, brings in revenue through increased property values, and complements other programs that provide incentives to build to green and energy efficient standards.

I am aware that C-PACE financing is not yet available in [LOCATION] and would encourage the [City Council or Board of Supervisors] to develop a C-PACE program in collaboration with the Virginia PACE Authority, the leading C-PACE program administrator in the state, so that developers such as me can take advantage of the program.

Feel free to contact me with any questions.

Best regards,

NAME

TITLE

ORGANIZATION